

HOW FAST WILL THINGS CHANGE?





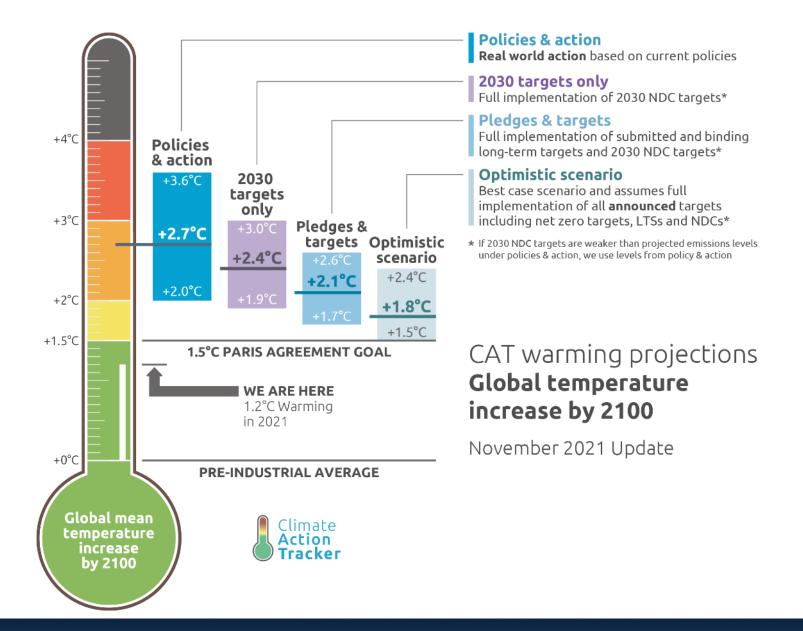
There may been a lot of Blah Blah, Blah, but

- f If you haven't started to change
 - You are already late

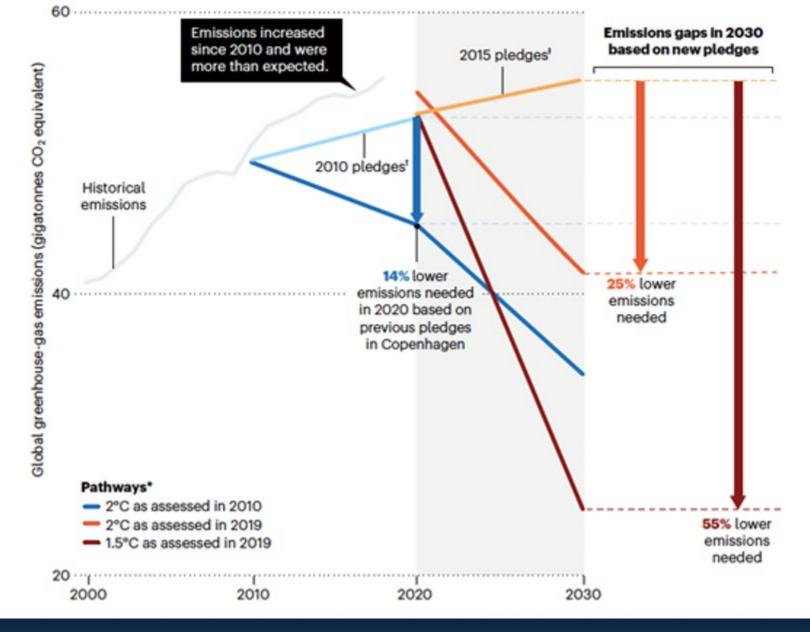
COP26 aimed to secure more ambitious action from the nearly 200 countries that signed the 2015 Paris Agreement to limit global warming to well below 2.0 degrees Celsius - and preferably to 1.5C - above pre-industrial levels













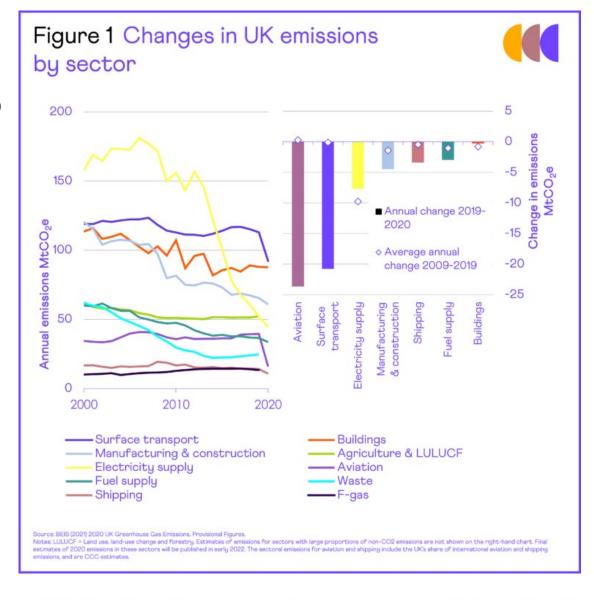


BUT THE UK IS ALREADY MORE COMMITTED – ISN'T IT?

Yes the UK has some of the most aggressive targets, BUT from the CCC Progress Report to Parliament (June 2021)

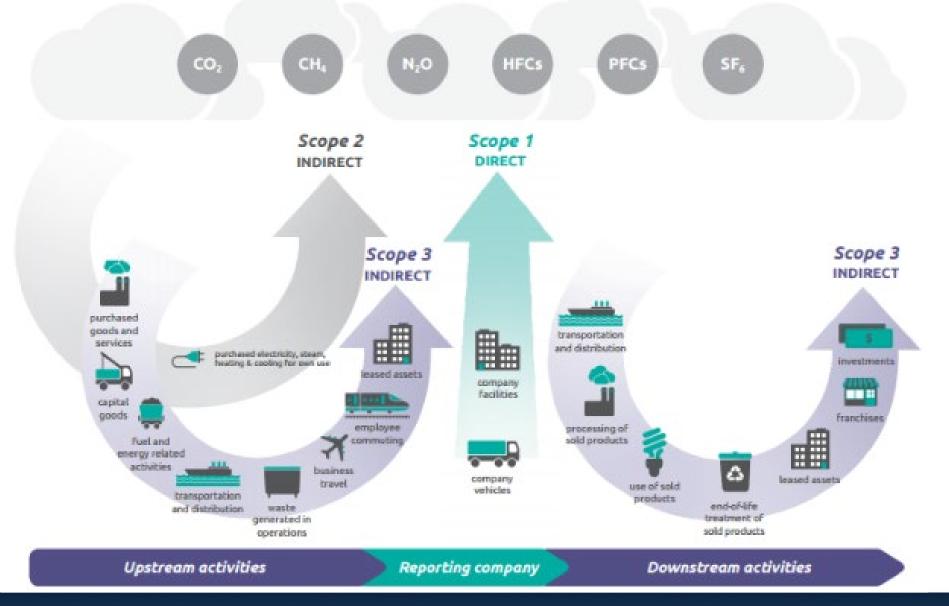
Just **5 of 34** sectors assessed have shown notable progress

No sector is scoring highly in lowering its risk

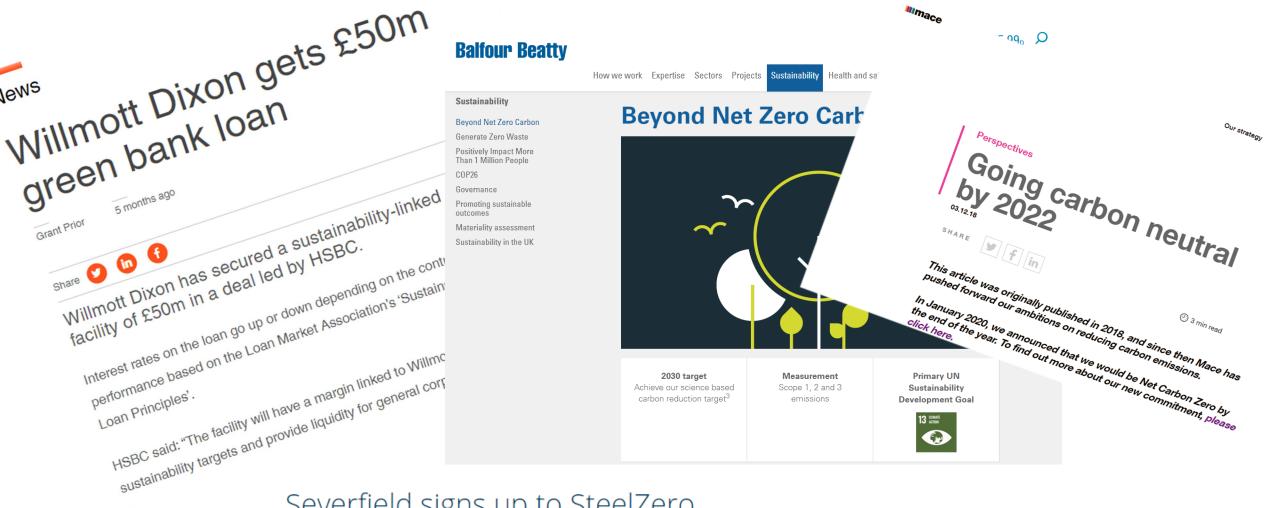












Severfield signs up to SteelZero

② 23 Apr Structural steelwork contractor Severfield has joined the ranks of companies trying to encourage steel mills to go green.





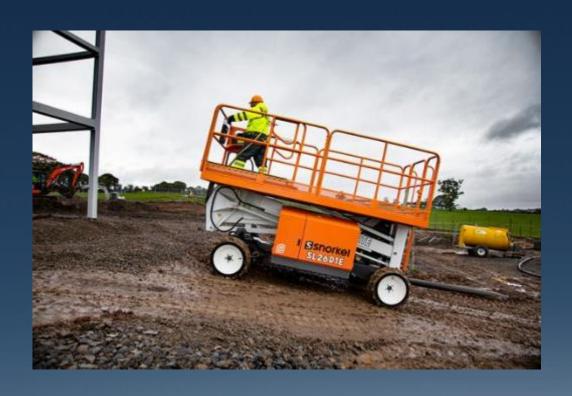
WHERE ARE YOU NOW?

Do you, as a business?

- Measure Scope 1, 2 & 3 emissions
- Understand Embedded Carbon
- Furchase based on LCA of the product
- Understand recycling of your purchases
- Frovide your customers with information so they can measure their emissions
- Cost in the penalties on your P&L for NOT making a change
- Have a plan to be accredited for your carbon output and record keeping

Every single one of these points should be happening in your business today. If not then you need to adopt this approach rapidly to avoid excessive cost in the future.





WHAT DOES IT MEAN FOR YOU, RIGHT NOW?



RENTAL RATES ARE UNDER PRESSURE

ONS Construction report Oct 2021

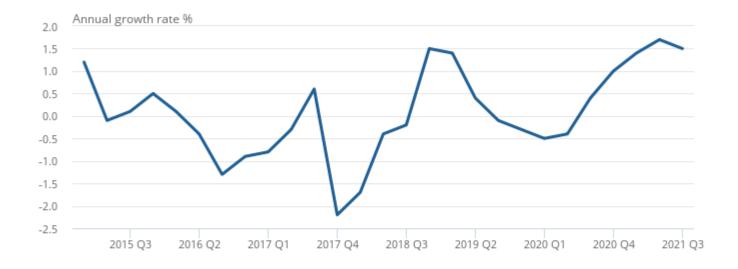
Materials have increased in price Labour has increased in price Output prices have increased

RENTAL RATES?



Figure 8: Rental and leasing services of construction and civil engineering machinery and equipment annual growth rates

Rental and leasing services of construction and civil engineering machinery and equipment, UK, Quarter 1 (Jan to Mar) 2015 to Quarter 3 (July to Sept) 2021

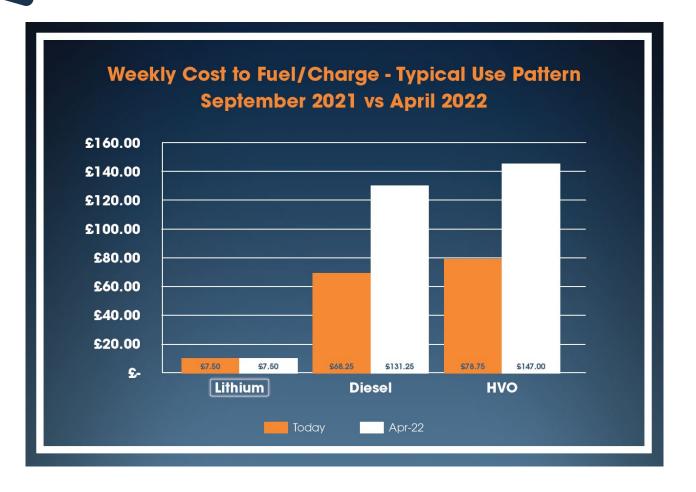


Source: Office for National Statistics - Services Producer Price Index



RENTAL RATES ARE ABOUT TO COME UNDER MORE PRESSURE







Its not just CO₂ Focus on all emissions that affect air quality

ZERO MEANS ZERO



IMPROVING AIR QUALITY: BRADFORD, UK

Bradford has recognised its air quality issues

- 22% of children report a wheezing condition
- High levels of childhood asthma
- Reduces ability to partake in Physical Education
 - Further impacting on health
- Overloading health services
- Many areas above legal limits for NOx (see image)





DIESEL vs BIOFUELS vs LITHIUM EMISSIONS



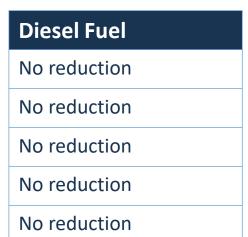


PM (fine particulates)

Hydrocarbons (HC)

Carbon Monoxide (CO)

Nitrogen Oxide (NOx)







HVO Fuel *

Up to 90% reduction

Up to 30% reduction

Up to 30% reduction

Up to 25% reduction

Up to 10% reduction



Snorkel Lithium-ion

100% reduction

100% reduction

100% reduction

100% reduction

100% reduction

Only with Snorkel does ZERO MEAN ZERO

*HVO figures provided by Crown Oils. Figures stated are the absolute maximum reductions under perfect operating & climatic conditions

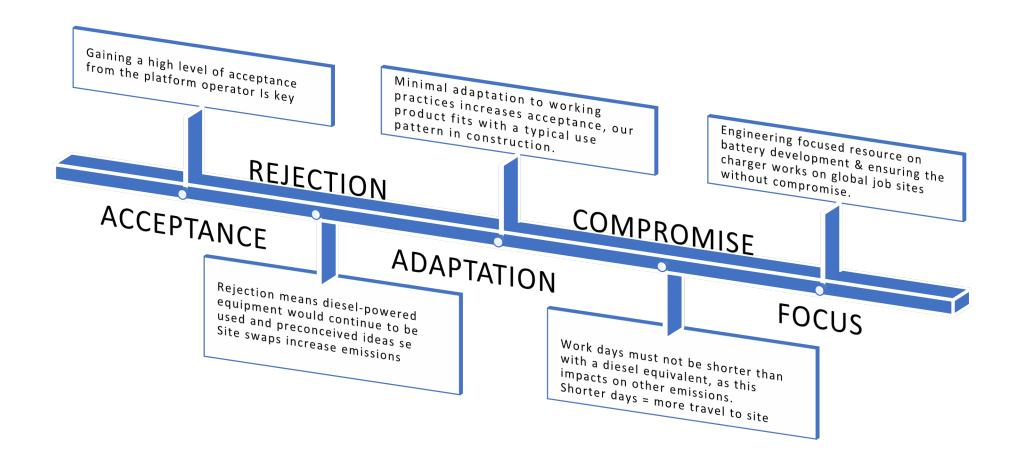




YOUR NEXT STEPS



CHOOSE A PRODUCT THAT FITS YOUR FLEET





CHOOSE YOUR SOURCE OF POWER ITS NOT VHS v BETAMAX

ONE SOLUTION DOES NOT FIT ALL

ACCEPT THAT THERE WILL BE MULTIPLE SOLUTIONS – ADOPT EARLY NOT LATE

TAKE TIME TO UNDERSTAND TECHNOLOGI AND THEIR ENVIROMENTAL IMPACT





ELECTRIFICATION: A VIABLE DIESEL ALTERNATIVE

Compact diesel telehandlers and mid-size aerial lifts are ideal for electrification

- Intermittent use
- F Travelling within a work site
- Low energy consumption in work position
- Optimum weight to power ratio
- Typically used in areas with power supply
- 5 Commercially viable



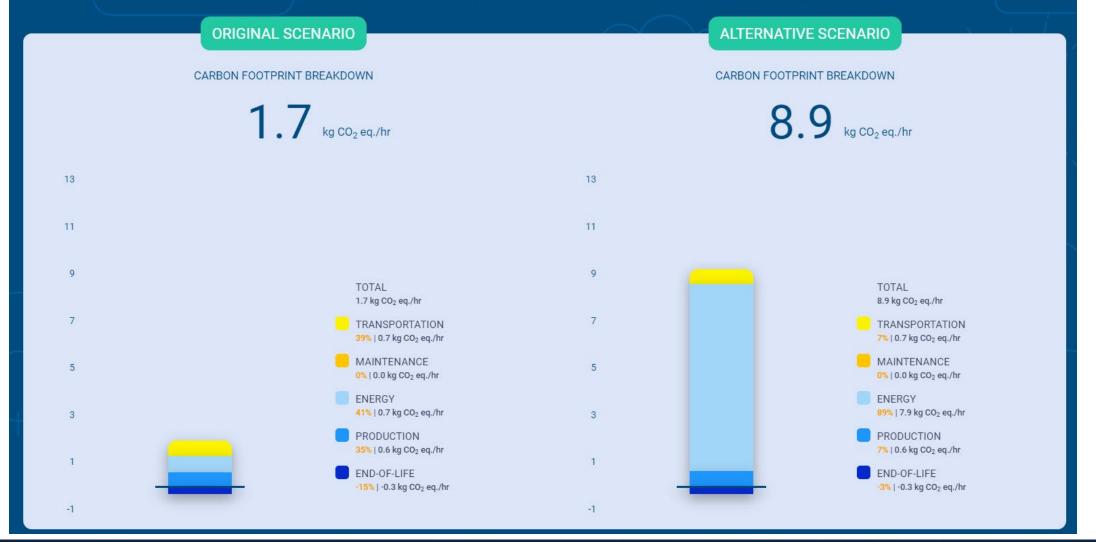






This overview provides the possibility to compare two different user scenarios.

Edit and change any value of the alternative scenario to immediately see the impact on the carbon footprint, in comparison with the original calculation.

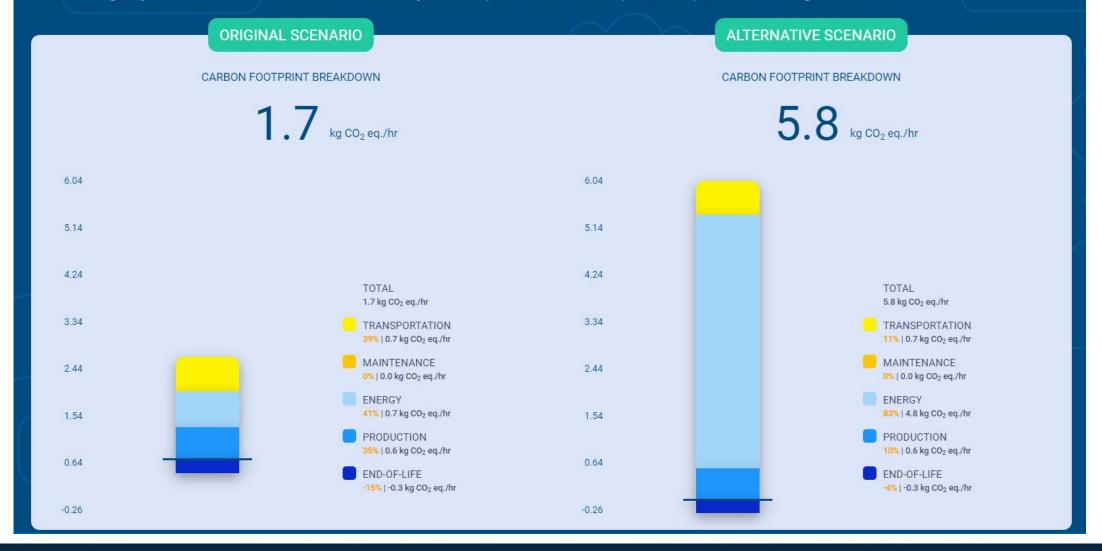






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RTE FAMILY FROM SNORKEL – LITHIUM-ION POWER











S2255RTE S2755RTE

Narrow Rough
Terrain Scissor Lifts

SL26RTE SL30RTE

Speed Level
Lifts

S2770RTE

S3370RTE

S3970RTE

Compact Rough Terrain Scissor Lifts A46JRTE

Articulated Rough
Terrain Boom Lift

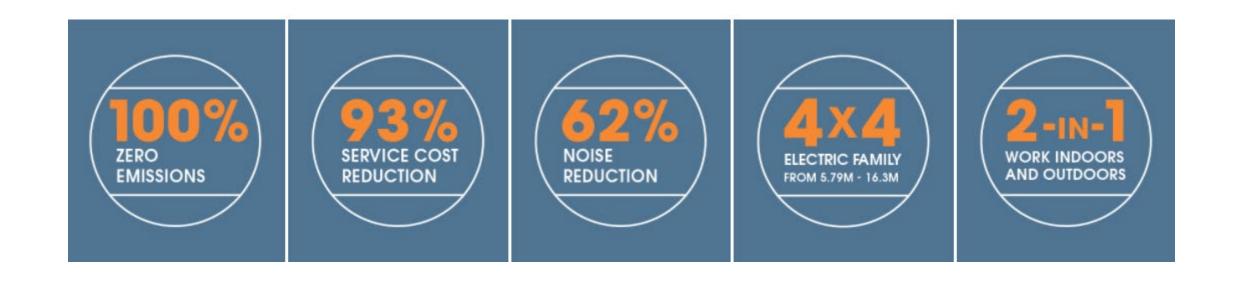
Compact 4WD 4WS
Telehandler

SR626E





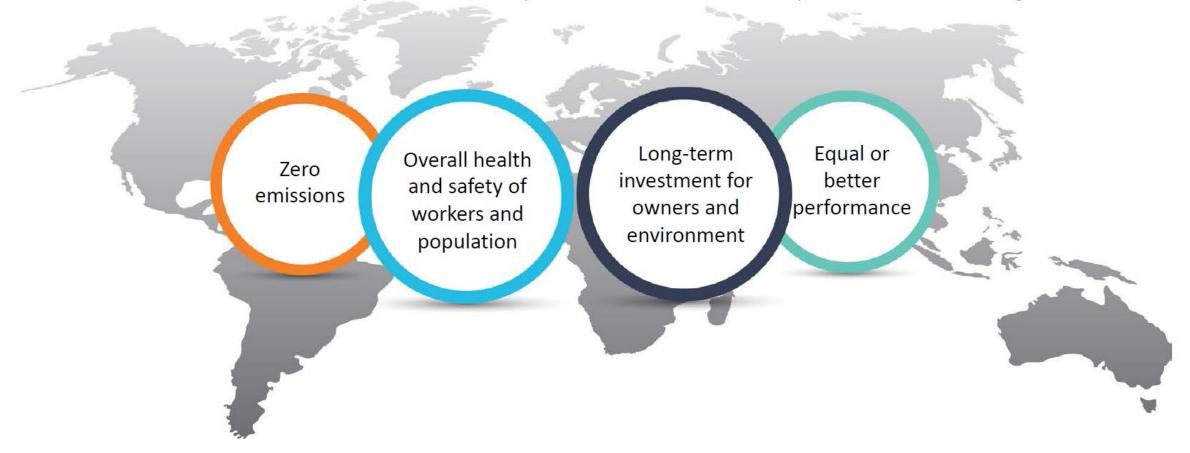
UNLEASE THE POWERFUL POTENTIAL Only with Snorkel





PROVEN TECHNOLOGY

Lithium-ion is an industry-first, viable and proven alternative that can replace mid-size diesel engines.





For more information visit our dedicated website www.snorkelnetzero.com

